

Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

-----251051Z 036213 /23

P 250815Z MAY 77

FM AMEMBASSY TOKYO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 8069

UNCLAS TOKYO 7692

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FINAL TC PROCUREMENT STATUS REPORT, JULY ELECTRONIC
SHOW

REF: TOKYO 7254

1. PA'S REC'D FROM OIM, NINE: (A) BECKMAN INSTRUMENTS
(B) DATA I/O; (C) ELECTRON FUSION; (D) GERMANIUM; (E)
MICRO NETWORKS; (F) SILICON; (G) TRW; (H) VERNITRON;
(I) ZILOG. ONLY BROCHURE AND PHOTO PENDING FROM ZILOG.
466P, 426P AND PHOTO PENDING FROM BDCKMAN AND ELECTRON
FUSION. 466P, 426P AND BROCHURE PENDING FROM DATA I/O.
PLS PROVIDE SOONEST.

2. PA'S TO BE RECEIVED FROM OIM, TWO: (A) LASERMATION;
(B) OK MACHINE. NO INFO REC'D FROM THESE TWO FIRMS.
REQUEST OIM EXPEDIT ALL INFO INCLUDING 466/426P, PARA
ONE ABOVE TO REACH TC NLT MAY 31, CATALOG PRINTING DEADLINE.
IF MEETING DEADLINE IS NOT POSSIBLE, PLS TELEX FOLLOWING INFO:
(A) CORRECT COMPANY IDENTIFICATION/ADDRESS; (B) EXHIBIT
ITEMS/ PRODUCT FEATURES. FYI: NEW METALS AND CHEMICALS,
LASERMATION AGENT HAS NO INFO RE DISPLAY ITEMS. QILL
TELEX PRINCIPAL TO ENSURE INFO BY DEADLINE.
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3. PA'S REC'D LOCALLY, TWENTY REPRESENTING FIFTY-TWO
FIRMS: (A) ANALOG DEVICES; (B) BECTON DICKINSON/
DIGITRAN; (C) CORTON TRADING/DIONICS, EPIDYNE, LSL
COMPUTER, TIMEX COMPONENTS; (D) ACHESON JAPAN; (E)
HARRIS SEMICONDUCTOR; (F) INTEL JAPAN; (G) JEPICO/ERIE,
DIALIGHT, DALE, ELDRE, GRAYHILL; (H) KAN/ABLESTICK,

SMALL PRECISION, TRIO-TECH, WEST BOND; (I) KBK/ABBOT,
AUGAT, COSAR, BURR-BROWN, CHOMERICS; (J) K.K. EWIG/
WESTINGHOUSE; (K) MIKI/HELICAL; (L) PHOENIX/MATTHEWS;
(M) RIKEI (2 PA'S)/AMERICAN TECHNICAL; AMPLICA,
COMMUNICATION TRANSISTOR, COMPUTER LAB, DUNCAN, ELECTRONIC
ARRAYS, JOHANSON, RHG, UNITRODE; (N) SANKEN/SPRAGUE;
(O) TEIJIN/DYNAMIC MEASUREMENTS, MOSTEK, RCL, SILICONIX,
SMC; (P) TOYO/FAIRCHILD, PRECISION MONOLOTHICS; (Q)
YASAKA (2 PA'S)/CONTINENTAL SPECIALTIES, EMULSITONE,
GARRY MFG, NACOM, PANELGRAPHIC, STAVER, VISUAL
COMMUNICATIONS, WATER MFG. (R) DENSHO-MINI-CIRCUITS.
ALL LOCAL REPS ABOVE PAID CONTRIBUTION TC, EXPKEPT
HARRIS JAPAN WHOSE OTM CONTRIBUTION PAID DIRECTLY TO
OIM. PLS CONFIRM RECEIPT, ADVISE. CONSIDERING LONG
YEARS' GOOD RELATIONSHIP WITH EPIDYNE, R. ADLER, CORTON
TRADIN BELIEVES EPIDYNE SHOULD HAVE NO OBJECTION RE
HIS PARTICIPATION REPRESENTING EPIDYNE SUBJECT SHOW.
ADLER TELEXING U.S. FIRM, WILL ADVISE SOONEST. TC
NEEDS OIM CONFIRMATION REQUESTED TOKYO 7375 RE
CONTINENTAL SPECIALTIES AND MEMULSITONETO PROCESS
YASAKA PA. PLS ADVISE.

4. FROM PARAS ABOVE, TC NOTES 31 PA'S REPRESENTING
63 FIRMS SUBMITTED OIM/TC AS RESULT SUBJECT SHOW
SOLICITATION. ADVISE OIM COCURRENCE.

5. FOLLOWING PENDING FIRMS DECLINED: CHISHO/EFRATON;
HOKUSHIN/DATA ELECTRONICS; HYSOL JAPAN; MATSUSHITA/
PRESTOSEAL. TC TELETYPE AND WROTE TO A. SORREL, SPRAGUE
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WORLD CO, HONG KONG BUT NO RESPONSE REC'D. SUGGEST OIM
ATTEMPT CLOSE THIS THROUGH U.S. OFFICE.
SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TOKYO07692
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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ISecure: 1
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Litigation Codes:
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TAGS: BEXP, JA
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